# The Scottish Investment Trust PLC

## Results for the six months to 30 April 2016

The Scottish Investment Trust PLC invests internationally and is independently managed. Its objective is to provide investors, over the longer term, with above-average returns through a diversified portfolio of international equities and to achieve dividend growth ahead of UK inflation. Today it announces its results for the six months to 30 April 2016. It is categorised as a global trust by the Association of Investment Companies.

## Chairman's Statement

In the six months to 30 April 2016, the net asset value per share (NAV) total return was 4.0% (with borrowings at market value). The share price total return was 4.4%.

The company does not have a formal benchmark but, by way of reference, over the review period the FTSE All-World Index<sup>TM</sup> total return was 4.8% and the FTSE All-Share Index total<sup>TM</sup> return was 0%.

This is the first report covering a full period during which the more focussed, contrarian, investment approach adopted by Alasdair McKinnon and his team has been deployed. It is pleasing, even though we focus on long-term returns, that this approach has demonstrated early benefits with the company ranking in the first quartile of its AIC Global peer group over the period.

The geared equity portfolio contributed 5.2% but this was not fully reflected in the NAV, largely due to the change in value of our long-term borrowings, interest costs and the decision to repurchase a fifth of our secured bonds.

#### **Process of Change**

I became Chairman following the AGM and the process of change, instigated by the board under my predecessor, has continued. This change began with the appointment of Alasdair McKinnon, as Manager in February 2015, and has continued with a reorganisation of the investment team, to ensure a more effective structure for decision making, and the appointment of two new directors.

In the period under review, we have also outsourced the majority of our company secretarial and administration functions to ensure that our costs remain low. Our costs were already competitive with an ongoing charges ratio of 0.52% reported at the end of the last financial year.

## **Income and Dividends**

Total income benefitted from sterling weakness and increased by 15.7% compared to a year ago. The board has declared an interim dividend of 5.25p per share (2015: 5.00p), an increase of 5.0%.

## **Reduction in Borrowings**

Shareholders will be aware that the company has long-term borrowings that were arranged some 16 years ago when a 5.75% coupon was considered unusually low. Over recent years, the share buybacks made due to the discount policy of the company had resulted in the proportionate size of these borrowings increasing to the point where the board would not have considered it prudent to utilise these funds fully. The majority of borrowings have 14 years until expiry and, when retained in cash, they represent a drag to income at current rates of interest. Accordingly, we took the opportunity to repurchase  $\pounds 21m$  nominal, being around 20%, of the company's secured bonds. While this decision had an immediate detrimental impact on the NAV of 0.4% (with borrowings at market value) or 1.0% (with borrowings at par), the  $\pounds 1.2m$  reduction in the annual interest charge going forward means that the amount will be clawed back well within the lifetime of the bond.

## **Discount and Share Buybacks**

The discount at which the share price trades to the NAV was more volatile than in previous reporting periods but finished the period at 8.6% based on the ex-income NAV (with borrowings at market value). The company follows a policy that aims to maintain the discount at or below 9%. During the period 4.1m shares were purchased for cancellation (2015: 0.6m) at an average discount of 10.5% and a cost of £24.7m which enhanced the net asset value by 0.4%.

# Gearing

Gearing was largely unchanged over the period at 5.1%.

## Outlook

Investors have become accustomed to very low interest rates and a skittish market reaction has persuaded the US Federal Reserve to pause on a path to normalise interest rates. The reaction to the imposition of negative interest rates in Japan has suggested that this policy will not be readily applied to other major economies. Generally speaking, politicians and central banks remain sensitive to stockmarket movements and appear inclined to tailor policies to buoy markets, albeit their efforts may not have an immediate impact. The slowdown in the Chinese economy, despite some recent signs of stability, remains a source of concern while the outcome of the forthcoming referendum regarding UK membership of the European Union is likely to influence sterling and has the potential to impact markets more generally. In this environment, while equities are not obviously cheap, they appear to offer attractions over many other asset classes, given the prospect for dividend income and the inherent modicum of inflation protection. We have a portfolio of companies which we believe offers the prospect of good long-term returns but we have retained £36m (5% of shareholders' funds) of uninvested borrowings which can be deployed at an opportune time.

James Will Chairman 31 May 2016

## Manager's Review

Markets endured a volatile shift in the period under review, although this is not apparent from a glance at the positive headline figures.

At the beginning of the financial year, a small increase in US interest rates was widely anticipated and investors were confident in the abilities of the omniscient Federal Reserve. In contrast, at the same time, lacklustre Chinese economic data deepened investor pessimism with regard to emerging markets and commodities generally.

The actual increase in US interest rates in December seemed to be the trigger for a sharp shift in sentiment as investors realised, *en masse*, that the US economy was not isolated from the global economic slowdown while, in contrast, a severe slowdown in China was already discounted. Accordingly, a number of long established investment themes, that could be summarised as investors continuing to favour (or avoid) stocks that had already performed well (or badly), suddenly reversed course.

The portfolio benefitted from this shift in sentiment because, as previously reported, we had added to depressed stocks with a higher than average exposure to emerging markets which we considered to offer good long-term value.

Our biggest gain over the period came from, the Australian-listed, **Treasury Wine Estates** ( $\pm 1.9.1$ m). This wine producer has been transformed under the leadership of Michael Clarke and has focussed on maximising the value of branded wine while ensuring the most efficient use of the asset base.

**Pandora** ( $\pm f$ .4.6m), the Danish-listed jewellery brand, delivered another very strong performance as its 'affordable luxury' products continued to be very popular. Since the period end we have sold our holding, as the stock had performed extremely well and we think the balance of risks has changed in this fashion driven segment.

**Rentokil Initial**  $(+\pounds 3.1m)$ , the UK support services company, continues to perform solidly and we think the value of the attractively positioned pest control business is overlooked.

A theme for a number of the better performing holdings was that dependable businesses with higher than average dividend yields were more widely appreciated, in difficult market conditions.

**KDDI** ( $+ \pounds 2.9$ m), the Japanese telecoms operator, continues to enjoy an oligopoly position and benefitted as a safe haven following the decision by the Bank of Japan to introduce negative interest rates.

Other holdings which gained from strong results and the prospect of secure, rising dividends were **Sydney Airport** ( $\pm f_{2.8m}$ ), which controls the only major airport serving the Australian city, **Johnson & Johnson** ( $\pm f_{2.2m}$ ), the US medical product and pharmaceutical company, and **Micro Focus International** ( $\pm f_{1.7m}$ ), the UK-listed information technology company.

**Ambev** ( $\pm f$ 1.6m), the Brazilian-based brewer, delivered solid results and benefitted from the improved sentiment towards emerging markets while **Sands China** ( $\pm f$ 1.7m) gained on the prospects of improved visitor spending in Macau.

Within our retail holdings, **Ross Stores**  $(\pm f.2.1m)$  continued to offer an attractive 'value for money' proposition in a tough US retail market but, in contrast, **Associated British Foods** (-f.1.2m) saw a slowdown in sales at the Primark retail chain. We sold both holdings subsequent to the period close as we felt that neither was priced for a spell of sustained slower growth.

Our largest loss came from **British Land**  $(-\pounds 2.3m)$ , as the company suffered from a change in perception towards the London property market and the potential threat of 'Brexit'.

The majority of other losses in the period came from our financial holdings, which reacted to both the actual or speculated imposition of negative interest rates as well as the prospect of losses from loans to commodity backed ventures. Most impacted were Japanese banks, **Bank of Kyoto** (-£2.0m) and **Sumitomo Mitsui Financial Group** (-£1.9m), but European holdings **Intesa Sanpaolo** (-£1.2m), **BNP Paribas** (-£1.1m) and **ING** (-£0.9m) were also affected. **Standard Life** (-£1.5m) likewise reacted to the threat of negative interest rates and 'Brexit' and also a concern about the prospects for the flagship GARS fund.

The last six months have been an interesting period for investors favouring a long-term contrarian approach. Central bankers seem keen to sustain investor confidence at a time when corporate profitability appears to be slowing. We have increased our exposure to companies which appear good value, near to the bottom of their respective cycles, and we have reduced holdings which require continued positive developments to advance.

Alasdair McKinnon Manager 31 May 2016

## Principal Risks and Uncertainties

The principal risks and uncertainties facing the business are investment and market price risk, interest rate risk, liquidity risk, foreign currency risk and credit risk. These are listed on Page 6 of the 2015 Annual Report and Accounts and they are unchanged from that year. An explanation of these risks and how they are managed is set out in note 17 on pages 39 to 44 of the Annual Report and Accounts.

## Responsibility Statement

The board of directors confirms that to the best of its knowledge:

- a) The Interim Financial Statements have been prepared on a going concern basis and in accordance with the Interim Financial Reporting Standard 104 applicable in the UK and Republic of Ireland ("FRS 104") and the AIC's Statement of Recommended Practice "Financial Statements of Investment Trust companies and Venture Capital Trusts" issued in 2014, gives a true and fair view of the assets, liabilities, financial position and return of the company;
- b) the interim results include a fair review of the development and performance of the business and the position of the company together with a description of the principal risks and uncertainties the company faces;
- c) the interim results, taken as a whole, are fair, balanced and understandable and provide the information necessary for shareholders to assess the company's performance, business model and strategy; and
- d) no material transactions with related parties took place during the first six months of the financial year other than fees payable to directors.

For and on behalf of the board,

James Will Chairman

31 May 2016

For further information, please contact:-

Alasdair McKinnon, Manager

 $0131\ 225\ 7781$ 

# SUMMARY OF RESULTS (UNAUDITED)

# Six months to 30 April 2016

	30 April 2016	31 October 2015	Change %	Total return %
NAV with borrowings at market value	691.8p	676.1p	2.3	4.0
NAV with borrowings at par	71 <b>1.0</b> p	694.3p	2.4	4.1
Ex-income NAV with borrowings at market value	681.4p	665.0p	2.5	
Ex-income NAV with borrowings at par	700.6p	683.2p	2.6	
Share price	623.0p	608.0p	2.5	4.4
Discount to ex-income NAV with borrowings at market value	8.6%	8.6%		
FTSE All-World Index			3.5	4.8
UK FTSE All-Share Index			(1.8)	0.0

	£'000	£'000
Equity investments	761,147	774,236
Net current assets	46,663	65,769
Total assets	807,810	840,005
Long-term borrowings at par	(83,598)	(104,399)
Pension liability	(2,550)	(2,550)
Shareholders' funds	721,662	733,056
	Six months to	Six months to

	Six months to	Six months to	
	30 April	30 April	
	2016	2015	
	£'000	£'000	%
Total income	13,719	11,858	15.7
Earnings per share	10.12p	7.82p	
Interim dividend per share	5.25p	5.00p	5.0
UK Consumer Prices Index – annual inflation			0.3
UK Retail Prices Index – annual inflation			1.3

#### NAV PERFORMANCE ATTRIBUTION Six months to 30 April 2016

#### Absolute performance Contribution % Equity portfolio (ungeared) +4.8 Gearing +0.4Total equities +5.2 Other income, tax and currency +0.1Buybacks +0.4Expenses -0.3 Interest charges -0.4 Premium on repayment of secured bonds -0.4 Change in market value of borrowings -0.6 NAV with borrowings at market value total return +4.0

Relative to FTSE:	All-World %	All-Share (UK) %
NAV with borrowings at market value total return	+4.0	+4.0
Index total return	+4.8	+0.0
Relative performance	-0.8	+4.0

## **DISTRIBUTION OF SHAREHOLDERS' FUNDS**

By Industry	30 April 2016 %	31 October 2015 %	By Region	30 April 2016 %	31 October 2015 %
Oil & Gas	13.0	11.6	UK	33.5	31.6
Basic Materials	6.1	6.1	Europe (ex UK)	20.7	24.6
Industrials	12.9	11.0	North America	27.6	27.1
Consumer Goods	14.1	17.0	Latin America	2.7	2.0
Health Care	9.5	7.0	Japan	8.8	9.2
Consumer Services	12.6	11.4	Asia Pacific (ex Japan)	11.9	10.8
Telecommunications	6.9	7.1	Unlisted	0.3	0.3
Utilities	6.9	7.0	Total equities	105.5	105.6
Financials <sup>(1)</sup>	16.8	19.2	Net current assets	6.5	9.0
Technology	6.7	8.2	Borrowings at par	(11.6)	(14.3)
Total equities	105.5	105.6	Gearing	(5.1)	(5.3)
Net current assets	6.5	9.0	Pension liability	(0.4)	(0.3)
Borrowings at par	(11.6)	(14.3)	Shareholders' funds	100.0	100.0
Gearing	(5.1)	(5.3)			
Pension liability	(0.4)	(0.3)			
Shareholders' funds	100.0	100.0			

## CHANGES IN ASSET DISTRIBUTION BY INDUSTRY

	31 October 2015	Net purchases (sales)	30 April 2016	Appreciation (depreciation)	Dividend income	Total return
	£m	£m	£m	£m	£m	£m
Oil & Gas	84.7	4.0	93.7	5.0	1.9	6.9
Basic Materials	44.5	-	44.2	(0.3)	0.7	0.4
Industrials	81.0	3.8	93.2	8.4	1.4	9.8
Consumer Goods	124.6	(33.3)	101.9	10.6	2.1	12.7
Health Care	51.7	14.1	68.2	2.4	1.3	3.7
Consumer Services	83.6	4.1	91.0	3.3	1.2	4.5
Telecommunications	52.2	(6.3)	49.7	3.8	1.0	4.8
Utilities	50.9	-	49.8	(1.1)	0.6	(0.5)
Financials <sup>(1)</sup>	140.7	(6.5)	120.9	(13.3)	3.1	(10.2)
Technology	60.3	(15.1)	48.5	3.3	0.4	3.7
Total equities	774.2	(35.2)	761.1	22.1	13.7	35.8
Net current assets	65.8	(21.1)	46.7			
Total assets	840.0	(56.3)	807.8			
Long-term borrowings at par	(104.4)	20.8	(83.6)			
Pension liability	(2.5)	-	(2.5)			
Shareholders' funds	733.1	(35.5)	721.7	•		

<sup>(1)</sup>Includes unlisted

Listed equities		Market value			Market value
Holding	Country	£'000	Holding	Country	£'000
Treasury Wine Estates	Australia	28,942	BASF	Germany	8,371
Severn Trent	UK	27,049	Dürr	Germany	8,041
GlaxoSmithKline	UK	26,836	Chevron	US	7,994
Rentokil Initial	UK	23,279	Telstra	Australia	7,928
Microsoft	US	22,819	Toyota Motor	Japan	7,537
Sands China	Hong Kong	22,761	Avery Dennison	US	7,477
Kingfisher	UK	19,463	Inditex	Spain	7,470
Suncor Energy	Canada	18,451	Jardine Matheson	Singapore	7,318
Royal Dutch Shell	UK	18,039	Nintendo	Japan	7,056
United Utilities	UK	17,888	Adecco	Switzerland	6,919
Sydney Airport	Australia	16,173	Citigroup	US	6,856
Sumitomo Mitsui Financial	Japan	15,898	Intesa Sanpaolo	Italy	6,320
Rio Tinto	UK	15,689	Vodafone	UK	6,175
Sampo	Finland	14,824	WPP	UK	5,881
Roche	Switzerland	14,617	Standard Life	UK	5,741
Comcast	US	14,227	Cemex	Mexico	5,576
PepsiCo	US	13,853	Aeroportuario del Sureste	Mexico	5,394
Johnson & Johnson	US	13,611	Bank of Kyoto	Japan	5,219
Ross Stores	US	13,130	Exxon Mobil	US	5,074
SAP	Germany	13,088	Engie	France	4,830
Pfizer	US	13,085	Citizens Financial	US	4,350
KDDI	Japan	12,942	East Japan Railway	Japan	4,163
BT	UK	12,769	HSBC	UK	4,087
BHP Billiton	UK	12,695	Hess	US	4,066
General Electric	US	12,032	Marks & Spencer	UK	3,922
British Land	UK	12,032	International Business Machines	US	3,786
Pandora	Denmark	11,955	Tourmaline Oil	Canada	3,492
BNP Paribas	France	11,613	TGS-NOPEC Geophysical	Norway	3,245
Total	France	11,608	BorgWarner	US	2,869
RSA Insurance	UK	11,129	ANZ Banking	Australia	2,769
National Oilwell Varco	US	11,099	Freehold Royalties	Canada	2,705
		10,837	Total listed equities	Calladia	759,306
Sony	Japan UK		Total listed equilies		739,300
Associated British Foods		10,418	Unlisted		Mr. 1
Verizon Communications	US Notherlands	9,932 9,570		Country	Market value
ING	Netherlands	9,570 8,852	Holding	,	£'000
Micro Focus International	UK	8,853	Heritable Property & Subsidiaries	UK	1,400
Svenska Handelsbanken	Sweden	8,614	Boston Ventures VI	US	413
Vinci	France	8,511	Apax Europe V-B	UK	28
Ambev	Brazil	8,445	Total unlisted		1,841
Baker Hughes	US	8,396	Total equities		761,147

# **INCOME STATEMENT (UNAUDITED)**

	Six months to 30 April 2016		Six months to 30 April 2015			Year to 31 October 2015			
	Revenue £'000	Capital £'000	Total £'000	Revenue £'000	Capital £'000	Total £'000	Revenue £'000	Capital £'000	Total £'000
Net gains on investments held at fair value through profit and loss	-	22,081	22,081	-	68,978	68,978	-	15,778	15,778
Net gains on currencies	-	1,653	1,653	-	132	132	-	3	3
Income	13,719	-	13,719	11,858	-	11,858	24,057	-	24,057
Expenses	(1,129)	(784)	(1,913)	(1,390)	(966)	(2,356)	(2,892)	(2,008)	(4,900)
Net Return before Finance Costs and Taxation	12,590	22,950	35,540	10,468	68,144	78,612	21,165	13,773	34,938
Premium on repayment of secured bonds	-	(7,393)	(7,393)	-	-	-	-	-	-
Interest payable	(1,303)	(1,302)	(2,605)	(1,548)	(1,547)	(3,095)	(3,096)	(3,095)	(6,191)
Return on Ordinary Activities before Tax	11,287	14,255	25,542	8,920	66,597	75,517	18,069	10,678	28,747
Tax on ordinary activities	(750)	-	(750)	(479)	-	(479)	(984)	-	(984)
Return attributable to Shareholders	10,537	14,255	24,792	8,441	66,597	75,038	17,085	10,678	27,763
Return per share	10.12p	13.70p	23.82p	7.82p	61.72p	69.54p	15.91p	9.95p	25.86p
Weighted average number of shares in issue	1	04,096,827		10	97,906,871		10	)7,353,426	
	£'000			£ <b>'</b> 000			£ <b>`</b> 000		
Dividends payable and paid	5,329			5,366			16,900		
The income figure is made up as follows:-									
Dividends Interest	13,666 53 13,719		-	11,787 71 11,858		-	23,842 215 24,057		

# SUMMARY BALANCE SHEET (UNAUDITED)

	30 April 2016 £'000	31 October 2015 £'000	30 April 2015 £'000
Equity investments	761,147	774,236	841,752
Net current assets	46,663	65,769	63,108
Total assets	807,810	840,005	904,860
Long-term borrowings at par	(83,598)	(104,399)	(104,340)
Pension liability	(2,550)	(2,550)	(2,613)
Shareholders' funds	721,662	733,056	797,907
NAV with borrowings at par	711.0p	694.3p	742.3p

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES (UNAUDITED)

	Six months to	Six months to	Year to
	30 April 2016	30 April 2015	31 October 2015
	£ <b>'</b> 000	£'000	£'000
Total recognised gains	24,792	75,038	27,336*
Total recognised gains per share	23.82p	69.54p	25.46p

\* Includes actuarial deficit of £427,000

# **RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS (UNAUDITED)**

	Six months to 30 April 2016 £'000	Six months to 30 April 2015 £'000	Year to 31 October 2015 £'000
Opening shareholders' funds	733,056	734,293	734,293
Total recognised gains	24,792	75,038	27,336
Dividend payments	(11,534)	(7,781)	(13,147)
Share buybacks	(24,652)	(3,643)	(15,426)
Closing shareholders' funds	721,662	797,907	733,056

	Six months to 30 April 2016 £'000	Six months to 30 April 2015 £'000	Year to 31 October 2015 £'000
Net cash inflow from operating activities	5,585	3,770	11,980
Investing activities			
Purchases of investments	(69,258)	(89,941)	(319,796)
Disposals of investments	104,566	80,253	326,984
Net cash inflow/(outflow) from investing activities	35,308	(9,688)	7,188
Financing activities			
Share buybacks	(23,005)	(3,320)	(15,042)
Dividends paid	(11,534)	(7,781)	(13,147)
Decrease in short-term deposits	28,658	15,718	10,862
Repayment of secured bond	(28,241)	-	-
Net cash (outflow)/ inflow from financing activities	(34,122)	4,617	(17,327)
Net inflow/(outflow) of cash in period	6,771	(1,301)	1,841
Cash and cash equivalents at start of period	14,815	12,974	12,974
Cash and cash equivalents at end of period	21,586	11,673	14,815
Movement	6,771	(1,301)	1,841

## NOTES:-

The adoption of FRS 104 has not resulted in a changes to the Accounting Policies and as such the Interim accounts have been prepared on a going concern basis and in accordance with the Interim Financial Reporting Standard 104 applicable in the UK and Republic of Ireland ("FRS104") and the AIC's Statement of Recommended Practice "Financial Statements of Investment Trust Companies and Venture Capital Trusts" issued in 2014. It is the opinion of the directors that, as most of the company's assets are readily realisable and exceed its liabilities, it is expected that the company will continue in operational existence for the foreseeable future.

The information contained in this report for the year ended 31 October 2015 does not constitute statutory accounts as defined in section 435 of the Companies Act 2006. Where applicable, the figures have been extracted from the annual report and accounts for the year ended on that date which has been filed with the Registrar of Companies and which contains an unqualified report from the auditors. The financial information contained in this interim report does not constitute statutory accounts as defined in section 434-436 of the Companies Act 2006. The financial information for the six months ended 30 April 2016 and 30 April 2015 has not been audited.

Based on the number of shares in issue at 30 April 2016, the interim dividend will cost £5,329,000 (2015 - £5,366,000) and is payable on 20 July 2016 to shareholders registered at 17 June 2016. The shares will be traded 'ex' the interim dividend from 16 June 2016 and investors purchasing on or after that date will not be entitled to the interim dividend for 2015/16.

Equity investments include the unlisted portfolio of  $\pounds$ 1.8m (31 October 2015 -  $\pounds$ 1.9m).

The weighted average number of shares in issue during the half-year was 104,096,827 (2015 - 107,906,871) and this figure has been used in calculating the return per share shown in the income statement. The net asset value per share at 30 April 2016 has been calculated using the number of shares in issue on that date which was 101,501,426 (31 October 2015 - 105,587,426).

# ANALYSIS OF CHANGES IN NET DEBT

	31 October 2015	Cash flows	Non-cash Movements	30 April 2016
	£'000	£'000	£'000	£'000
Cash	14,815	6,771	-	21,586
Short-term deposits	59,138	(28,658)	-	30,480
Long-term borrowings at par	(104,399)	21,188	(387)	(83,598)
	(30,446)	(699)	(387)	(31,532)

#### GLOSSARY

Total assets means total assets less current liabilities.

NAV is net asset value per share after deducting borrowings at par or market value, as stated.

**Ex-income NAV** is the NAV excluding current year revenue.

Borrowings at par is the nominal value of the company's borrowings less any unamortised issue expenses.

**Borrowings at market value** is the company's estimate of the 'fair value' of its borrowings. The current estimated fair value of the company's borrowings is based on the redemption yield of the relevant existing reference gilt plus a margin derived from the spread of BBB UK corporate bond yields (15 years+) over UK gilt yields (15 years+). The reference gilt for the secured bonds is the 6% UK Treasury Stock 2028 and the reference gilt for the perpetual debenture stocks is the longest-dated UK Treasury Stock listed in the Financial Times.

**Discount** is the difference between the market price of a share and the NAV expressed as a percentage of the NAV.

**Gross gearing** is the geared position if all the borrowings were invested in equities: borrowings expressed as a percentage of shareholders' funds.

**Gearing** is the true geared position of the company: borrowings less cash and equivalents expressed as a percentage of shareholders' funds.

Industry Classification Benchmark (ICB) is a product of FTSE International Limited ('FTSE') and all intellectual property rights in and to ICB vest in FTSE. SIT has been licensed by FTSE to use ICB. FTSE is a trade mark of London Stock Exchange and the Financial Times Limited and is used by FTSE under license. FTSE and its licensors do not accept any liability to any person for any loss or damage arising out of any error or omission in ICB.