

# The Scottish Investment Trust PLC

## Results for the six months to 30 April 2018

### Highlights

- Share price total return +1.7%
- NAV total return +1.8%
- Quarterly dividends of 5.0p per share
- High conviction, global contrarian investment approach
- Award for reinvigorated investor communication

*The Scottish Investment Trust PLC invests internationally and is independently managed. Its objective is to provide investors, over the longer term, with above-average returns through a diversified portfolio of international equities and to achieve dividend growth ahead of UK inflation. Today it announces its results for the six months to 30 April 2018. It is categorised as a global trust by the Association of Investment Companies.*

### Chairman's Statement

#### Performance

I am pleased to report another period of positive total returns over the six months to 30 April 2018.

The share price total return was +1.7% and the net asset value per share (NAV) total return (with borrowings at market value) was +1.8%.

The Company does not have a formal benchmark but, by way of comparison, the sterling total return of the international MSCI All Country World Index (ACWI) was -0.1% while the UK based MSCI UK All Cap Index total return was +2.2%.

#### Investment approach

The investment management industry is rapidly changing. Investors increasingly seek investment offerings that are either genuinely distinct and active in their approach or low cost passive offerings through which stockmarket indices can be tracked.

The high conviction, global contrarian investment approach adopted by Alasdair McKinnon and his team clearly differentiates the Company from our global investment trust peers and passive investment products.

The approach aims to profit by investing in carefully selected, but unfashionable, companies which we believe are undervalued as they are overlooked by other investors who prefer the comfort of investing with the crowd. The portfolio is constructed without reference to any benchmark or stockmarket index and we do not expect the Company's portfolio return to match any particular index return over any defined period. Our contrarian approach aims to deliver above-average returns over the longer term, by which we mean at least five years.

#### Change is afoot

Those who have read my previous Chairman's Statements will likely be familiar with the changes at The Scottish in recent years. The goal of those changes is to continue to provide an attractive, low cost investment vehicle for our shareholders, who are mainly, and increasingly, individuals.

Among the key changes in recent years have been the introduction of our high conviction, global contrarian investment approach and the restructuring of our operations to deliver a more efficient and cost effective structure. Alongside our annual results, we announced a significant change to our dividend policy to which I refer below. We continue to reinvigorate our approach to investor communications as this is an important expression of our differentiation and engages investors with our distinctive investment style. By communicating our key messages, we aim to stimulate additional demand for the Company's shares to help manage the discount to NAV. It was pleasing that our continuing

work on investor communications was recognised by The Association of Investment Companies when we received the Best PR Campaign Award in May 2018.

As contrarian investors, the management team generates interesting and thought provoking content, which is shared on our website. We want to engage regularly with investors and are mindful of the changing way in which media is consumed in this digital age. With that in mind, we are building a presence on social media.

### **Dividend policy and dividend**

Last year there was a step change increase in the total regular dividend to 20.0p per share (a 48% increase from the 13.5p paid in the previous financial year) as well as the announcement of a shift to quarterly dividend payments. I outlined the full rationale for these changes in my last statement but, in summary, investors now have a clearer indication of the income that they can expect to receive from their investment while gaining a more regular income stream. Following this step change increase, the Company has one of the highest stated dividend yields among its global investment trust peers.

The contrarian style does not explicitly target higher yielding investments but is expected to generate a higher than average level of income through an investment cycle. If there are occasions when the portfolio does not generate a sufficient level of income to cover the requirements of the regular dividend, the Board considers that it would be appropriate to utilise the Company's healthy revenue reserve.

The Board's previously announced target is to declare three quarterly interim dividends of 5.0p in the year to 31 October 2018 and to recommend a final dividend of at least 5.0p for approval by shareholders at the Annual General Meeting in 2019. The first quarterly dividend payment of 5.0p was made in May 2018 and the second and third quarterly dividends will be paid in August and November 2018, respectively. The final dividend will be reviewed in accordance with the Board's desire to continue the long track record of annual dividend increases and the aim of the Company to provide dividend growth ahead of UK inflation over the longer term.

### **Discount and share buybacks**

The Company follows a policy that aims, in normal market conditions, to maintain the discount to NAV (with borrowings at market value) at or below 9%. The average discount over the first half of the year was 8.3%.

During the period, 0.9m shares were purchased for cancellation at an average discount of 9.2% and a cost of £7.2m. In the same period last year 12.8m shares were purchased, although this included the exit of Aviva from the share register who were generally selling investment trust holdings inherited from the takeover of other investment companies. Excluding the Aviva transaction, 1.4m shares were purchased in the same period last year.

### **Update to expense and interest allocation policy**

The Board has reviewed the allocation of both eligible expenses and interest between capital and revenue, in large part due to the very different cost structure in place since the recent reorganisation and the adoption of the new investment approach.

It was therefore decided that with effect from the current financial year, the Company will allocate 65% of both eligible expenses and interest to capital, with the remaining 35% of each allocated to revenue. This compares with the previous 50%/50%. Expenses not eligible to be charged to capital will be wholly charged to revenue.

If this new allocation policy had been in place in the last financial year, the net effect would have resulted in a small increase to net income per share of 0.7p to 23.7p.

### **Gearing**

Gearing ended the period largely unchanged at 5%.

### **Board composition**

Hamish Buchan retired as a non-executive director at the AGM in February 2018. I would like to reiterate our thanks to Hamish for his outstanding contribution over the last fourteen years. As previously noted, there is no current intention to replace Hamish as the Board considers that its membership will continue to ensure that the appropriate balance of skills, experience, independence and knowledge will be achieved.

## **Outlook**

I have previously discussed the bewilderment with which the establishment greeted the Brexit vote, the election of Donald Trump and the unexpected result in the UK 'snap' general election. There was perhaps an element of a 'Marie Antoinette' thought process that failed to appreciate that large sections of the population felt trapped in a disadvantaged economic situation.

Politicians around the world seem to have got the message that if they wish to gain or retain a grip on power, the benefits of economic growth must fall to a greater proportion of the population. With President Trump in the vanguard, governments are dropping ambitions to balance budgets as fiscal largesse is always popular with the recipients. Much comment has been made about the jump in US 10 year bond yields to over 3%. Some are fearful that the breach of this arbitrary number represents a loss of confidence in the government's finances and the start of an inflationary cycle.

Perhaps more significant for the short term prospects of markets is the increase in the US 2 year Treasury Note yield to 2.5%, prompted by the anticipated trajectory of interest rate increases from the US Federal Reserve. Given that this rate was near zero around five years ago, it does not seem an unreasonable rate of return at which to 'park' money that would previously have been forced into other asset classes in search of a return.

As ever, there are a number of potential flashpoints that could potentially destabilise markets, or indeed boost them if satisfactorily resolved. US relations with North Korea and Iran appear to have moved in opposite directions but US relations with China are probably most important to the global economy. Closer to home, the Brexit negotiations continue to make noisy but slow progress.

The Board is pleased with the progress made to transform the investment approach, to increase the regular dividend and to improve the profile of the Company. It believes that the Company is differentiated, cost competitive and an attractive investment vehicle focused on delivering above-average returns and dividend growth over the longer term.

James Will  
Chairman  
15 June 2018

## Manager's Review

### It's déjà vu all over again

Even though the late Lawrence 'Yogi' Berra was an outstanding baseball player, he is possibly best known for his 'Yogisms' – apparently nonsensical comments attributed to him that contain a cryptic life truth. After all, who can disagree that “the future ain't what it used to be” and “you can observe a lot by watching”. However, this review is titled with the Yogism that reflects the resigned inevitability of watching a re-run of a situation you've already experienced.

Shareholders who have read my previous Manager's Reviews will be aware that a simple philosophy underpins our approach to investment. At the core of this philosophy is a recognition that investors are not, in aggregate, dispassionate calculating machines but instead retain human emotions.

As humans, we have many differing emotions, desires and motivations but one apparent constant, which is maintained across cultures and geographies, is a desire to be part of the group. This crowding instinct has been a great benefit to humanity and living standards are unquestionably far higher than if we operated as individuals. Working as a group allows division of labour, specialisation and economies of scale.

However, we believe that this crowding instinct does not usefully translate into financial markets as the crowd is inherently a momentum beast. Crowds naturally gravitate towards what has recently been successful and shun what has recently been unsuccessful. The crowd voice, which is always alluring, is driven by individuals who seek to align themselves with success and disavow failure.

In financial markets, chasing momentum works. Until it doesn't. By the time an investment has performed sufficiently well (or badly) for it to become an accepted wisdom, conditions are ripe for the trend to change. It is this momentum mentality which creates the business cycle and the numerous bubbles (and subsequent busts) which have bedevilled investment markets.

We do not attempt to follow investment fashions and instead seek investments in which we can foresee long term upside. We actively seek unpopular areas because this is where the balance between risk and reward can be most favourable. Rather than perpetual trends we believe in cycles, which brings us neatly back to the déjà vu referenced in the title.

Investors currently exhibit remarkably low levels of scepticism about 'hot' investment themes, particularly in the technology area, which mentally transports us back to the late 1990s when similar enthusiasm reigned (it didn't last).

The collapse of Long-Term Capital Management (LTCM) in 1998 and the subsequent Central Bank response, arguably, created the conditions for the dotcom bubble. Following the bailout of LTCM, the investment mood swiftly became feverish, with the best performing investments defined by their elevator pitch (a simple conceptual story with grand visions) and eyeballs (the gathering of unprofitable user views). Sales of IT hardware and services boomed both to salve the impending 'Millennium Bug' and due to an increased desire for personal computers. Those companies that had benefited from this trend became valued as if the good times would never end.

Things are different today, but in some ways they are the same. Once again, investors are excited by concept investments even if the most speculative of them all, the cryptocurrencies, have already disillusioned their fan club. Investors continue to reward the new 'eyeball' metric which, these days, is instead unprofitable user growth. Internet shopping, food delivery, ride hailing services, music and video streaming, to name just some, are all subsidised at the point of use by investors. Meanwhile, investors show scant concern that the premium smartphone boom has peaked and have only recently started to consider that companies operating in the 'Wild West' space of internet advertising may be about to meet the posse (courtesy of the Facebook data scandal).

### **The Portfolio (the interim period)**

Our holdings in two 'ugly duckling' retailers produced the biggest gains over the period. Tesco (+£7.7m) performed strongly as the acquisition of Booker was approved and focus has returned to the company's progress in rebuilding profitability. US department store operator Macy's (+£7.7m) reported encouraging results which suggested that measures to reinvigorate flagging sales were gaining some traction. However, emphasising that patience is required with turnaround situations, Marks & Spencer (-£3.7m) declined during the period as the new turnaround-expert Chairman, Archie Norman, appeared to 'kitchen-sink' potential bad news. We continue to believe the company has a great brand which can be revived.

Our holdings in commodity companies were mostly a source of positive returns as enthusiasm returned to these areas (particularly oil) late in the period under review. The biggest gain came from BHP Billiton (+£3.0m) driven by recovering operations, a scope for asset sales and the presence of an activist investor. Our holding in Royal Dutch Shell (+£2.5m) also made a material gain as it became clearer to the wider market that the company is in a very strong position having bought BG Group at the cycle low. Australian gold miner Newcrest Mining (-£3.1m) was impacted by a production issue which was subsequently resolved.

Mexican cement producer Cemex (-£3.8m) was hampered by a combination of headwinds and we sold our holding after the period end due to the changing political climate in Mexico.

Dutch bank ING (-£2.8m) produced a loss over the period but remains well placed to benefit from restructuring efforts, a more stable regulatory environment and a potential increase in interest rates.

Pharmaceutical company GlaxoSmithKline (+£2.6m) reassured investors about the sustainability of the dividend after opting to buy Novartis's share of their consumer healthcare joint venture rather than pursuing a more ambitious acquisition. The new CEO is determined to better commercialise the company's gargantuan R&D efforts.

Conversely, our holding in Rentokil Initial (-£3.8m) was a loser from a stronger pound following optimism regarding a workable Brexit. Other investors fretted about the translation of predominantly overseas revenues into a resurgent sterling. That said, the loss was more of a timing issue as the share price has performed very strongly since our initial purchase as the business has transformed from being an unloved and underperforming conglomerate.

An honourable mention must also be made for Australian-based global wine producer, Treasury Wine Estates (+£1.8m), which was for a long time our largest investment, as we sold the balance of our holding during the period. This has been an exceptional investment, providing a total return of +£39m over the period we held the shares. The company has transformed in the three years since we invested and that progress is now more widely recognised. While we continue to believe that the company's prospects remain promising, this is now reflected in the share price and we consider that the balance of risk and reward is no longer as favourable.

### **Outlook**

In my last review, I noted that there were signs of complacency with regard to investor attitude to risk, with symptoms of excess in cryptocurrency get-rich-quick schemes and the investor infatuation with technology stocks which were considered to have bullet-proof prospects. The cryptocurrencies, such as Bitcoin, boomed further (it was the topic of conversation over Christmas) but unravelled spectacularly in January. A cryptocurrency may seem irrelevant to an equity investor but they represent a proxy for the ease of financial conditions and a willingness to suspend disbelief in search of a speculative return.

The data scandal involving Facebook and Cambridge Analytica shook the entire technology matrix. Expectations remain too high in this area and the threats from politicians, regulators and disrupted incumbents continue to be brushed off. We have minimal exposure to this area.

Oil stocks have been generally unpopular since the oil price crash of 2014. Expectations remain low but have increased recently as the oil price has risen. We continue to think that the balance between risk and reward in this area remains favourable.

If one of the main contributing factors to the financial crisis of 2008/9 was excessive debt, 10 years of cheap money has not aided this situation as debts have increased. The time-tested solution to an excessive debt burden has been either default or currency debasement (inflation), with the latter infinitely more palatable. It's unlikely that the recent rise in bond yields represents a tipping point but we continue to monitor this.

Generally speaking, the spread of valuations across the market is wide and we continue to identify opportunities that we believe will generate good long-term returns for shareholders.

As I have previously noted, as contrarian investors we actively seek unfashionable and unpopular investments that we believe can recover. This is where we find the best balance between risk (expectations are low) and reward (things can get better). Our investment approach is designed to anticipate and benefit from change and we will continue to seek out opportunities with potential to profit the long-term investor.

Alasdair McKinnon  
Manager  
15 June 2018

For further information, please contact: 0131 225 7781

### **Our Approach**

To apply our approach, we divide the stocks in which we invest into three categories.

First, we have those that we describe as **ugly ducklings** – unloved shares that most investors shun. These companies have endured an extended period of poor operating performance and, for the majority, the near-term outlook continues to appear uninspiring. However, we see their out-of-favour status as an opportunity and can foresee the circumstances in which these investments will surprise on the upside.

The second category consists of companies where **change is afoot**. These companies have also endured a long period of poor operating performance but have recently demonstrated that their prospects have significantly improved. However, other investors continue to overlook this change for historical reasons.

In our third category, **more to come**, we have investments that are more generally recognised as good businesses with decent prospects. However, we see an opportunity as we believe there is scope for further improvement that is not yet fully recognised.

## Financial Summary

	30 April 2018	31 October 2017	Change %	Total return %
NAV with borrowings at market value	916.1p	924.4p	(0.9)	+1.8
NAV with borrowings at amortised cost	944.4p	956.8p	(1.3)	+1.3
Ex-income NAV with borrowings at market value	910.2p	904.8p	+0.6	
Ex-income NAV with borrowings at amortised cost	938.4p	937.2p	+0.1	
Share price	833.0p	843.0p	(1.2)	+1.7
Discount to NAV with borrowings at market value	9.1%	8.8%		
MSCI ACWI			(1.0)	(0.1)
MSCI UK All Cap Index			+0.3	+2.2
	<b>£'000</b>	<b>£'000</b>		
Equity investments	778,120	801,302		
Net current assets	49,186	43,897		
Total assets	827,306	845,199		
Long-term borrowings at amortised cost	(83,783)	(83,737)		
Pension liability	(1,091)	(1,091)		
<b>Shareholders' funds</b>	<b>742,432</b>	<b>760,371</b>		

	Six months to 30 April 2018 £'000	Six months to 30 April 2017 £'000	Change %
Earnings per share	10.89p	9.28p	+17.4
Dividends per share *	10.00p	5.50p	
UK Consumer Prices Index – annual inflation			+2.4

\* The current period includes two quarterly interim dividends compared to one semi-annual interim dividend in the same period last year.

## List of Investments

As at 30 April 2018

### Listed equities

Holding	Country	Market value £'000	Cumulative weight %	Holding	Country	Market value £'000	Cumulative weight %
Tesco	UK	35,614		Royal Bank of Scotland	UK	8,103	
Rentokil Initial	UK	30,352		Adecco	Switzerland	7,615	
Standard Chartered	UK	28,398		BT	UK	7,186	
GlaxoSmithKline	UK	28,132		IBM	US	6,946	
Royal Dutch Shell	UK	26,270		Bank of Ireland	Ireland	6,669	
ING	Netherlands	26,102		Baker Hughes	US	6,659	
Newcrest Mining	Australia	26,080		TGS NOPEC Geophysical	Norway	6,555	
Suncor Energy	Canada	25,562		General Electric	US	5,853	
Gap	US	24,914		Diamond Offshore Drilling	US	5,742	
Sumitomo Mitsui Financial	Japan	22,053	35.1	BorgWarner	US	4,156	99.0
Pfizer	US	21,556		Tourmaline Oil	Canada	3,058	
Marks & Spencer	UK	21,298		Freehold Royalties	Canada	2,397	
Macy's	US	21,129		Greggs	UK	1,171	
BHP Billiton	UK	21,006		<b>Total listed equities</b>		<b>776,720</b>	<b>99.8</b>
SAP	Germany	19,763					
Newmont Mining	US	19,021					
BNP Paribas	France	18,021					
Exxon Mobil	US	17,837					
Target	US	17,444					
RSA Insurance	UK	15,911	59.9				
<b>Total</b>	France	15,512					
Citigroup	US	14,845					
Chevron	US	14,533					
Pepsico	US	14,435					
China Mobile	Hong Kong	14,307					
British Land	UK	14,194					
United Utilities	UK	14,154					
Roche	Switzerland	13,715					
National Oilwell Varco	US	12,659					
Vinci	France	12,163	78.0				
Sony	Japan	11,391					
BASF	Germany	11,246					
KDDI	Japan	10,628					
Verizon Communications	US	10,229					
Nintendo	Japan	9,617					
Bank of Kyoto	Japan	9,547					
Intesa SanPaolo	Italy	9,249					
East Japan Railway	Japan	9,044					
Citizens Financial	US	8,404					
Hess	US	8,275	90.6				

### Unlisted

Holding	Market value £'000	Cumulative weight %
Heritable property and subsidiary	1,400	
<b>Total unlisted</b>	<b>1,400</b>	<b>0.2</b>
<b>Total equities</b>	<b>778,120</b>	<b>100.0</b>

## Distribution of Assets

### Distribution of Total Assets

<b>By Sector</b>	<b>30 April 2018</b>	<b>31 October 2017</b>
	<b>%</b>	<b>%</b>
Energy	17.5	15.2
Materials	9.4	8.4
Industrials	7.9	10.0
Consumer Discretionary	12.3	8.6
Consumer Staples	6.0	11.8
Health Care	7.7	8.5
Financials	20.4	19.2
Information Technology	4.4	4.5
Telecommunication Services	5.1	5.2
Utilities	1.7	1.9
Real Estate	1.7	1.5
Net current assets	5.9	5.2
<b>Total assets</b>	<b>100.0</b>	<b>100.0</b>

<b>By Region</b>	<b>30 April 2018</b>	<b>31 October 2017</b>
	<b>%</b>	<b>%</b>
UK	30.6	28.6
Europe (ex UK)	17.7	17.9
North America	32.1	26.5
Latin America	-	3.0
Japan	8.8	8.2
Asia Pacific (ex Japan)	4.9	10.6
Net current assets	5.9	5.2
<b>Total assets</b>	<b>100.0</b>	<b>100.0</b>

### Allocation of Shareholders' Funds

	<b>30 April 2018</b>
	<b>%</b>
<b>Total equities</b>	<b>104.8</b>
Net current assets	6.6
Borrowings at amortised cost	(11.3)
Pension liability	(0.1)
<b>Shareholders' funds</b>	<b>100.0</b>

## Income Statement

	Six months to 30 April 2018 (unaudited)			Six months to 30 April 2017 (unaudited)			Year to 31 October 2017 (audited)		
	Revenue £'000	Capital £'000	Total £'000	Revenue £'000	Capital £'000	Total £'000	Revenue £'000	Capital £'000	Total £'000
Net gains on investments held at fair value through profit and loss	-	2,644	2,644	-	11,592	11,592	-	50,816	50,816
Net losses on currencies	-	(883)	(883)	-	(531)	(531)	-	(1,185)	(1,185)
Income	11,246	-	11,246	11,474	-	11,474	25,898	-	25,898
Expenses	(1,042)	(198)*	(1,240)	(959)	(666)	(1,625)	(2,075)	(1,442)	(3,517)
Net Return before Finance Costs and Taxation	10,204	1,563	11,767	10,515	10,395	20,910	23,823	48,189	72,012
Interest payable	(866)	(1,608)	(2,474)	(1,237)	(1,237)	(2,474)	(2,474)	(2,475)	(4,949)
Return on Ordinary Activities before Tax	9,338	(45)	9,293	9,278	9,158	18,436	21,349	45,714	67,063
Tax on ordinary activities	(763)	-	(763)	(704)	-	(704)	(1,252)	-	(1,252)
<b>Return attributable to Shareholders</b>	<b>8,575</b>	<b>(45)</b>	<b>8,530</b>	<b>8,574</b>	<b>9,158</b>	<b>17,732</b>	<b>20,097</b>	<b>45,714</b>	<b>65,811</b>
<b>Return per share (basic and fully diluted)</b>	<b>10.89p</b>	<b>(0.05)p</b>	<b>10.84p</b>	<b>9.28p</b>	<b>9.92p</b>	<b>19.20p</b>	<b>23.06p</b>	<b>52.46p</b>	<b>75.52p</b>
<b>Weighted average number of shares in issue</b>		<b>78,725,835</b>			<b>92,338,349</b>			<b>87,144,760</b>	
	<b>£'000</b>			<b>£'000</b>			<b>£'000</b>		
Dividends payable	7,853			4,543			19,873		
Income comprises:									
Dividends	11,095			11,418			25,705		
Interest	151			56			193		
	<b>11,246</b>			<b>11,474</b>			<b>25,898</b>		

\* Includes a refund of previously paid expenses.

## Balance Sheet

	As at 30 April 2018 (unaudited) £'000	As at 31 October 2017 (audited) £'000	As at 30 April 2017 (unaudited) £'000
<b>Fixed Assets</b>			
Investments	778,120	801,302	793,139
<b>Current Assets</b>			
Debtors	10,327	2,113	2,788
Cash	15,071	5,240	20,118
Cash equivalents	42,061	37,696	20,425
	67,459	45,049	43,331
<b>Creditors: liabilities falling due within one year</b>	<b>(18,273)</b>	<b>(1,152)</b>	<b>(343)</b>
<b>Net Current Assets</b>	<b>49,186</b>	<b>43,897</b>	<b>42,988</b>
<b>Total Assets less Current Liabilities</b>	<b>827,306</b>	<b>845,199</b>	<b>836,127</b>
<b>Creditors: liabilities falling due after more than one year</b>			
Long-term borrowings at amortised cost	(83,783)	(83,737)	(83,690)
<b>Provisions for Liabilities</b>			
Pension liability	(1,091)	(1,091)	(3,272)
<b>Net Assets</b>	<b>742,432</b>	<b>760,371</b>	<b>749,165</b>
<b>Capital and Reserves</b>			
Called-up share capital	19,655	19,867	20,893
Share premium account	39,922	39,922	39,922
Capital redemption reserve	51,206	50,994	49,968
Capital reserve	586,231	593,484	590,335
Revenue reserve	45,418	56,104	48,047
<b>Shareholders' Funds</b>	<b>742,432</b>	<b>760,371</b>	<b>749,165</b>
<b>Net Asset Value per share with borrowings at amortised cost</b>	<b>944.4p</b>	<b>956.8p</b>	<b>896.4p</b>
<b>Number of shares in issue at period end</b>	<b>78,619,069</b>	<b>79,468,458</b>	<b>83,571,793</b>

## Statement of Comprehensive Income

	Six months to 30 April 2018 (unaudited) £'000	Six months to 30 April 2017 (unaudited) £'000	Year to 31 October 2017 (audited) £'000
Total comprehensive income for the period	8,530	17,732	67,637
Total comprehensive income per share	10.84p	19.20p	77.61p

## Statement of Changes in Equity

	Six months to 30 April 2018 (unaudited) £'000	Six months to 30 April 2017 (unaudited) £'000	Year to 31 October 2017 (audited) £'000
Opening shareholders' funds	760,371	849,017	849,017
Total comprehensive income	8,530	17,732	67,637
Dividend payments	(19,261)	(16,552)	(21,095)
Aviva share buyback	-	(90,255)	(90,255)
Regular share buybacks	(7,208)	(10,777)	(44,933)
<b>Closing shareholders' funds</b>	<b>742,432</b>	<b>749,165</b>	<b>760,371</b>

## Cash Flow Statement

	Six months to 30 April 2018 (unaudited) £'000	Six months to 30 April 2017 (unaudited) £'000	Year to 31 October 2017 (audited) £'000
<b>Operating activities</b>			
Net revenue before finance costs and taxation	10,204	10,515	23,823
Expenses charged to capital	(198)	(666)	(1,442)
(Increase)/decrease in accrued income	(1,731)	(399)	226
(Decrease)/increase in other payables	(354)	(186)	47
Decrease/(increase) in other receivables	89	(20)	(3)
Adjustment for pension funding	-	-	(355)
Tax on investment income	(801)	(813)	(1,327)
<b>Cash flows from operating activities</b>	<b>7,209</b>	<b>8,431</b>	<b>20,969</b>
<b>Investing activities</b>			
Purchases of investments	(58,513)	(53,911)	(131,714)
Disposals of investments	95,010	165,302	273,474
<b>Cash flows from investing activities</b>	<b>36,497</b>	<b>111,391</b>	<b>141,760</b>
<b>Cash flows before financing activities</b>	<b>43,706</b>	<b>119,822</b>	<b>162,729</b>
<b>Financing activities</b>			
Dividends paid	(19,261)	(16,552)	(21,095)
Aviva share buyback	-	(90,255)	(90,255)
Regular share buybacks	(7,821)	(10,948)	(44,490)
Interest paid	(2,428)	(2,428)	(4,857)
<b>Cash flows from financing activities</b>	<b>(29,510)</b>	<b>(120,183)</b>	<b>(160,697)</b>
<b>Net movement in cash and cash equivalents</b>	<b>14,196</b>	<b>(361)</b>	<b>2,032</b>
<b>Cash and cash equivalents at the beginning of period</b>	<b>42,936</b>	<b>40,904</b>	<b>40,904</b>
<b>Cash and cash equivalents at the end of period</b>	<b>57,132</b>	<b>40,543</b>	<b>42,936</b>

## Notes

The condensed set of Financial Statements for the six months to 30 April 2018 has been prepared in accordance with FRS 104 'Interim Financial Reporting' and the AIC's Statement of Recommended Practice issued in November 2014 and updated in January 2017 and March 2018, and has not been audited or reviewed by the Auditor pursuant to the Auditing Practices Board Guidance on 'Review of Interim Financial Information'. The condensed set of Financial Statements for the six months to 30 April 2018 has been prepared on the basis of the same accounting policies as set out in the Company's Annual Report and Accounts for the year ended 31 October 2017.

It is the opinion of the Directors that, as most of the Company's assets are readily realisable and exceed its liabilities, it is expected that the Company will continue in operational existence for the foreseeable future.

The information contained in the Interim Report does not constitute statutory accounts as defined in sections 434-436 of the Companies Act 2006. Where applicable, the figures have been extracted from the Annual Report and Accounts for the year ended 31 October 2017 which has been filed with the Registrar of Companies and which contains an unqualified report from the Auditor. The financial information for the six months ended 30 April 2018 and 30 April 2017 has not been audited.

The second quarterly interim dividend will be paid on 3 August 2018 to shareholders registered at 6 July 2018, with an ex dividend date of 5 July 2018.

The first quarterly interim dividend of £3,931,000 was paid on 11 May 2018.

Equity investments include the unlisted portfolio of £1.4m (31 October 2017: £1.4m).

The weighted average number of shares in issue during the half-year was 78,725,835 (2017: 92,338,349) and this figure has been used in calculating the return per share shown in the income statement. The net asset value per share at 30 April 2018 has been calculated using the number of shares in issue on that date which was 78,619,069 (31 October 2017: 83,571,793).

### Analysis of Changes in Net Debt

	31 October 2017 £'000	Cash flows £'000	Non-cash Movements £'000	30 April 2018 £'000
Cash	5,240	9,831	-	15,071
Short-term deposits	37,696	4,365	-	42,061
Long-term borrowings at par	(83,737)	-	(46)	(83,783)
	(40,801)	14,196	(46)	(26,651)

## **Principal risks and uncertainties**

The principal risks and uncertainties facing the business are strategic, investment portfolio and performance, financial, operational and tax, legal and regulatory. These are listed on page 15 of the 2017 Annual Report and Accounts and they are unchanged from that year. An explanation of these risks and how they are managed is set out in Note 17 on pages 59 to 64 of the 2017 Annual Report and Accounts.

## **Responsibility statement**

The Board of Directors confirms that to the best of its knowledge:

- a) the condensed set of Financial Statements has been prepared on a going concern basis and in accordance with Financial Reporting Standard 104 and gives a true and fair view of the assets, liabilities, financial position and return of the Company;
- b) the Interim Report includes a fair review of the information required by Disclosure Guidance and Transparency Rule 4.2.7R (indication of important events during the first six months, their impact on the condensed set of Financial Statements and a description of the principal risks and uncertainties for the remaining six months of the year); and
- c) the Interim Report includes a fair review of the information required by Disclosure Guidance and Transparency Rule 4.2.8R (disclosure of related party transactions and changes therein);

For and on behalf of the board,

James Will  
Chairman

15 June 2018

## Glossary

**Borrowings at amortised cost** is the nominal value of the Company's borrowings less any unamortised issue expenses.

**Borrowings at market value** is the Company's estimate of the 'fair value' of its borrowings. The current estimated fair value of the Company's borrowings is based on the redemption yield of the relevant existing reference gilt plus a margin derived from the spread of BBB UK corporate bond yields (15 years+) over UK gilt yields (15 years+). The reference gilt for the secured bonds is the 6% UK Treasury Stock 2028 and the reference gilt for the perpetual debenture stocks is the longest-dated UK Treasury stock listed in the Financial Times.

**Discount** is the difference between the market price of a share and the NAV, expressed as a percentage of the NAV.

**Ex-income NAV** is the NAV excluding current year revenue.

**Gearing** is the true geared position of the Company: borrowings less cash and equivalents expressed as a percentage of shareholders' funds.

**Gross gearing** is the geared position if all the borrowings were invested in equities: borrowings expressed as a percentage of shareholders' funds.

**NAV** is net asset value per share after deducting borrowings at par or market value, as stated.

**NAV total return** is the measure of how the Company's NAV has performed over a period of time, taking into account both capital returns and entitlement to dividends declared by the Company.

**Share price total return** is the measure of how the Company's share price has performed over a period of time, taking into account both capital returns and entitlement to dividends declared by the Company.

**Total assets** means total assets less current liabilities.